



## NEWS RELEASE

### **IDS Selects Sales Veteran Daniel Miller as Next Vice President of Business Development**

**SALT LAKE CITY, Jan. 17, 2014**—[Mortgage document preparation](#) vendor International Document Services, Inc. (IDS) has hired Daniel Miller as vice president of business development. With nearly 20 years of experience in sales, Miller will be responsible for overseeing IDS's various partner integrations and new customer implementations, in addition to managing and growing IDS's Western sales region.

"The tremendous growth IDS has experienced in the past few years has created a need for someone internally with the right mix of sales and project management experience to oversee our customer and partner relationships," said IDS Executive Vice President Mark Mackey. "Daniel Miller's rich background in both of these areas will be a tremendous asset to IDS as we seek to further our growth in 2014 and beyond."

Prior to IDS, Miller served as executive vice president of sales and business development at San Francisco-based @Home Valuation Management Solutions. While there, he was responsible for rebranding the company and developing a strategic partnership plan for loan origination system and lender portal integrations, as well as all new revenue generation for the company through the hiring, training and management of a nationwide team of account executives.

Miller also has a deep background in mortgage document preparation, having spent seven years in a variety of sales and project management positions, including vice president of business development, at Idaho Falls-based document preparation provider DocuTech.

In addition to graduating with a Bachelor of Arts degree in political science from Idaho State University, Miller also received his Project Management Professional (PMP) certification from the Project Management Institute in 2005. An avid triathlete, he currently resides in Saratoga Springs, Utah, with his wife and four children.

#### **About IDS, Inc.**

IDS, founded in 1986 in Salt Lake City, Utah, is a nationwide provider of mortgage documents and compliance. IDS services include closing documents, initial disclosures and fulfillment. The IDS flagship doc prep solution, idsDoc, is recognized in the industry for its ability to be customized to meet specific lender needs. IDS backs the system with unsurpassed customer service, cutting-edge technology, compliance and document guarantees, and a solid compliance

team. Lenders looking to move forward when it comes to doc prep can visit the IDS website at [www.idsdoc.com](http://www.idsdoc.com) or call 800.554.1872.

###

**Media Contact:**

Lindsey Neal  
Depth Public Relations  
404.549.9282  
[lindsey@depthpr.com](mailto:lindsey@depthpr.com)